THE ROTATOR

ROTARY CLUB OF SAN DIEGO

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CLUB 33 QUICKBITS

New Members

Shandon Harbour is President of SDA Security, a company that sells, services, installs and monitors electronic security systems. Her classification is "Security Systems, A.A." and she's been with the company 5 years.

Michael B. Jones is President & Founder of ProFinance Associates, Inc., an investment banking firm, which provides merger & acquisition advisory services to select companies in service industries and to specialty finance companies. His classification is "Investment Banking".

MEMBERSHIP

The following applications were approved by the membership committee and will be approved for membership unless objections are received at the Rotary office by Aug. 4.

Christopher Beach
La Jolla Music Society
"Concert Management-Performing Arts"
(Sponsor: **Martha Dennis**)

Chandini Flinn
STAR/PAL
"Youth Organization-STAR/PAL"
(Sponsor: **Kimberley Layton**)

Jen Martino
Project X Media
"Graphic Communications, A.A"
(Sponsor: **Kobe Bogaert**)

David Wescoe
San Diego City's Employees' Retirement System
"Municipal Government-Retirement System"
(Sponsor: **Martha Dennis**)

LARRY PRIOR-SAIC

Editor:
Richard Ledford

As the Editor for this week's report, I have a confession to make. Going into today's meeting, I had no idea of what one of this region's most successful companies really does. And I don't think I was alone on that one. But more later on our speaker and his topic.

President Stan called us to order, turning the mic over to **Edwin Kofler** who shared with us a wonderful view of "true life success". Our Prez, who apparently has troubles with "Z's", tried and failed to introduce **Greg Zinser** who led us in "America", accompanied by the multi-talented **Suzy Spafford**. **Janie Davis** hit all the news that was news. New members Shandon Harbour and **Michael Jones** were introduced by **Rod Eales** and **Susan Snow** respectively. While it may not be a first of its kind, what makes this introduction so special is that Shandon is Rod's daughter! Next up was a very messy fine for **Woody Ledford**. Now I know he's my brother, but as much as he talked back to Prez Stan, he deserved getting whacked for $300. But blood was in the water and Prez Stan stuck me for $50 as well. Go figure.

Chair of the Day **Ben Haddad** took the podium and after a brief and remarkable tour of our guest speaker's successful career, introduced Larry Prior, COO for SAIC. Larry is one of those remarkable individuals that can solve anything. So working in a company that is challenged daily to solve seemingly impossible problems was probably ordained from on high. SAIC is definitely home grown. Started by Bob Beyster in 1969, the company was

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NEXT MEETING

Thursday
July 31, 2008
Sheraton West
Bel Aire Ballroom

"The Future of Medicine"

Eric J. Topol, M.D.
Chief Academic Officer
Scripps Health

Via progress in genomics, we are about to enter an extraordinary era of individualized medicine. This is about preventing, pre-empting diseases, along with better therapies, on a person by person basis. San Diego is poised to be a leader in this new area of translational science.

Chair of the Day
Greg Noonan

CALENDAR

AUGUST

7 ***Pam Russell, D.G.***
Club Assembly
Sheraton East

14 ***Ray Ashley, E.D.***
Maritime Museum
Sheraton West

21 ***Jim Steeg***
San Diego Chargers
Sheraton West

COMMITTEE MEETINGS

July 31 Retention
Del Mar Room

BIRTHDAYS

Bill Dick	July 27
Mike Murphy	28
Arnold Silva	28
Reid Carr	28
Jay Vargas	29
Joy Hamer	29
Scott Bedingfield	30
Kimberley Layton	30
Ian Gill	31
Gregg Wilson	31
Linda Moore	Aug. 2

LARRY PRIOR-SAIC

based on a then-new concept of employee ownership. Mr. Beyster certainly had his act together. Even after his retirement, the company has continued to grow, hitting $9 billion in revenues this past year. Better still, with about 45,000 employee-owners, one can only imagine the power of a dedicated sales force that large! But as Larry pointed out, moving SAIC forward would require a different governance model. Larry managed SAIC through those governance changes. In addition, taking the company public in 2006 was a big step into the future for SAIC. With four key focus areas of National Security, Critical Infrastructure, Energy & Environment, and Healthcare, SAIC has positioned itself in markets in which they are extremely competitive. Not to ignore local impact, Larry talked about 5,000 SAIC employees that call San Diego home, the manufacturing facilities that are located here, the 30,000 flights taken annually out of Lindbergh Field by SAIC employees, and the 25,000 hotel rooms that are utilized by employees.

While Bob Beyster is given great respect for the amazing company he grew here in San Diego, I couldn't help be impressed once again with Larry Prior. Our region was so fortunate many years ago to have such a talented businessperson take a time out from the private sector, and serve as the Chief Administrative Officer for the County of San Diego at a time when the County was on the verge of a fiscal train wreck. Judging by the good work he's performing at SAIC, we can't help but continue to be impressed with both SAIC and Larry Prior.

THROUGH THE LOOKING GLASS

*By **Bruce A. Hunt***
Executive Director

Why does the Club 33 office encourage the members to use the online registration feature for our events? There are several reasons and they all hang under the convenience and efficiency banners. It takes about the same time or less for a member to register online as it would to make a call to the office. There is no time wasted waiting for one of us to answer the phone or leaving a message that you hope is heard and acted upon.

A member can use online registration to sign up for an event any time he or she has Internet access, not just during normal office hours. The member also knows that the registration was a success because a confirmation is displayed or sent to an email address when the process is completed.

The member can also see his or her name on the registration list as well as the names of other members who will be attending the event. This feature often helps encourage more members to attend and makes the event more successful.

If there is a charge for the event, the member can be assured that the financial information is secure because the online registration site is run by District 5340 for all the local clubs, so the proper security features and firewalls are in place.

When the office handles a registration, it takes several steps instead of one. That takes us away from helping you in other matters so please use online registration if you have Web access.

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FACES IN THE CROWD AT THE CLUB 33 MEETING

Edwin Kofler

Stan Hartman, Rod Eales and new member Shandon Harbour

Woody Ledford

Stan Hartman, Susan Snow & Michael Jones

Ben Haddad, Larry Prior & Pres. Stan

Burt Nestor, Andy Hewitt & Amnon Ben-Yehuda

Meetings: Every Thursday at Noon, Sheraton San Diego Hotel & Marina

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